

From the Seller 2931 Bluewater

- rental income, based on last year, it started renting out in March around spring break. We had a few renters in March, and a few in April and May. Most of the rentals started after Memorial Day weekend, and the house was pretty much booked every weekend in June and July and August. Once school started back, we didn't get any rentals in the fall. I think we earned about \$15,000 last year from rentals. We use Evolve Vacation Rental Management to handle everything.
- Utilities include Direct TV, Comcast for the internet, and Direct Energy for electricity. Our Direct Energy plan includes free weekends, so our electric bill is pretty cheap. I don't think it's ever more than \$100/month.
- And the water bill is around \$45/month
- Direct TV and Comcast - I think they are both around \$70/month

I've already spoken to Evolve about rentals for this property when we sell it. If the new buyers are interested in renting it out, Evolve will simply transfer the listing to their name along with any renters that have already booked. However, if the buyers change out the furniture Evolve will want to send out a photographer to take pictures of the new décor. The key message though, is that if the buyers want to rent the home out, it's essentially ready-to-go. They'd have to do very little.