

Hello,

Thank you for your inquiry, my name is Joshua Lujan, Membership Director at The Golf Trails of The Woodlands & Lake Windcrest.

We offer 3 fantastic 18 hole golf courses that are always in superb condition, enjoyable social events for every member of the family, and welcoming golf groups for all skill levels. Other amenities include a men's locker room, women's locker room, fitness center, Golf Performance Center, and pool.

**Our current promotion expires on March 31<sup>st</sup>:**

**2021 MEMBERSHIP CATEGORIES – GOLF TRAILS OF THE WOODLANDS**

# All levels of membership include Spouse and Children 23 and younger #

**Golf Trails Full Golf XLife - \$1000 Initiation Fee - SAVE \$1500**

Monthly Dues - \$480 (\$425 without XLife Benefits)

Member Green Fee - NONE

Member Cart Fee - \$21 per person

Non Restricted access to all 3 Golf Trails courses, tee times can be made up to 8 days in advance.

**Other Fees: Driving Range Program \$225 Annually - \$10 Monthly Food and Beverage Minimum.**

XLife Benefits at Club: 50% off ala-carte dining at **BOTH RESTAURANTS** , beverage cart and snack bars.

XLife Benefits for Houston: 2 rounds per month per club cart fee only, 4 rounds max (Sunday noon-Friday noon) at Club Corp courses, **except: BAY OAKS (\$25 + Cart Fee), DEER WOOD (\$50 + Cart Fee) and WOODLANDS CC (no access)**

XLife Benefits for Clubs outside Houston area: 2 rounds per month per club (play rates and cart fees apply), 4 rounds max. 30 day advance booking

**Golf Trails Unlimited XLife - \$1000 Initiation Fee - SAVE \$1500**

Monthly Dues - \$600 (\$545 without XLife Benefits)

Member Green Fee - NONE

Member Cart Fee - NONE

Non Restricted access to all 3 Golf Trails courses, tee times can be made up to 8 days in advance.

**Other Fees: Driving Range Program \$225 Annually - \$10 Monthly Food and Beverage Minimum.**

XLife Benefits at Club: 50% off ala-carte dining at **BOTH RESTAURANTS** , beverage cart and snack bars.

XLife Benefits for Houston: 2 rounds per month per club cart fee only, 4 rounds max (Sunday noon-Friday noon) at Club Corp courses, **except: BAY OAKS (\$25 + Cart Fee), DEER WOOD (\$50 + Cart Fee) and WOODLANDS CC (no access)**  
XLife Benefits for Clubs outside Houston area: 2 rounds per month per club (play rates and cart fees apply), 4 rounds max. 30 day advance booking

Under 40?

**Young Executive XLife Membership - \$500 Initiation Fee - SAVE \$1000**

Monthly Dues - \$415

Member Green Fee - NONE

Member Cart Fee - NONE (**\$60 monthly unlimited cart plan included**)

Non Restricted access to all 3 Golf Trails courses, tee times can be made up to 6 days in advance.

**Other Fees: \$225 Annual Range Program - \$10 Monthly Food and Beverage Minimum**

XLife Benefits at Club: 50% off ala-carte dining at **BOTH RESTAURANTS**, beverage cart and snack bars.

XLife Benefits for Houston: 2 rounds per month per club plus cart fee only, 4 rounds max (Sunday noon-Friday noon) at Club Corp courses, **except: BAY OAKS (\$25 + Cart Fee), DEER WOOD (\$50 + Cart Fee) and WOODLANDS CC (no access)**

XLife Benefits for Clubs outside Houston area: 2 rounds per month per club, 4 rounds max. 30 day advance booking

**If you want to read more about the memberships, I have put together a list of the most frequently asked questions I hear from prospects below.**

### **FREQUENTLY ASKED QUESTIONS- Golf Trails Full Golf ONE or Unlimited ONE Membership**

#### ***Which courses are my Home Club?***

The Oaks, Panther Trail, Lake Windcrest

#### ***Is there a MGA and what other Club Tournaments do we have?***

Yes, the Men's Golf Association has a very active schedule throughout the year, cost is \$105 per year and includes GHIN Handicap fee. More Information at <http://www.cnhmga.com/>

We host the typical member tournaments that you would find at a Private Club: Member – Member, Member Guest, Club Championships.

#### ***Is there a WGA?***

Yes, the Women's Golf Association has a very active schedule throughout the year, cost is \$80 per year and includes GHIN Handicap fee. More Information

at <http://www.gtwwga.com/>

#### ***Can a Guest Play with me at the other Club Corp Clubs in Houston and around the country?***

Yes, they will play the appropriate guest fee for the club you are playing.

***What are guest fees when I bring a guest to Golf Trails of The Woodlands and Lake Windcrest?***

Weekday \$75 / Weekend \$87 plus tax (Cart and practice balls for your guest).

***How many days in advance can I make tee times?***

Members can begin making tee times 8 days in advance.

***What other amenities are there besides golf?***

Members have access to the pool located by Oaks Pro Shop.

Members have access to the Fitness Center located on second floor behind pro shop.

***Will I get a membership account # and card?***

Yes, family members will each share the same member #. We use digital member cards that are within your ClubLife app.

***What is the \$225 Annual Driving Range Program and when is that billed?***

This fee covers your families range balls for the entire year. Range balls are always on the practice area so there is no need for our members to acquire range balls in the pro shop before going to the range. This set up provides more of a Private Club feel to our members and is also easier for the club to administer in place of individual range plans. The \$225 is billed each March and is prorated on your first statement until the following March.

***Who is considered "Family" and can be on the membership?***

Primary member, spouse, and children 23 years age and younger.

***Do I have to charge all fees and other costs to my member account?***

No, we are not a club that requires "Member charge only" you can pay cash or credit for the fees you encounter. If you did charge something to your member #, you will see it on your member statement the following month.

***How does billing work?***

You will receive a statement at the first of each month (between 1<sup>st</sup> and 8<sup>th</sup> usually) that will show your upcoming months dues and any member charges made in the prior month.

***Do you offer Auto-Pay or Auto draft to pay monthly statements?***

Yes, It is required. You can set it up where your statement balance is deducted from a credit card, debit card or checking acct each month. This will occur on the 25<sup>th</sup> of each month.

***Is the tennis courts and the Forest Oasis water park located at the resort for our members?***

No, they belong to the Woodlands Country Club and the Resort so our members do not have access.

***What are the Pool, Fitness, and Spa hours?***

POOL: 6 AM to 9 PM

FITNESS: 6 AM to 9 PM

**Nothing takes the place of meeting in person, taking a tour, seeing our courses and amenities, and discussing the membership. I hope that we can do that in the near future. I look forward to your reply and hope that we can meet in the future to begin the steps of welcoming you to our club.**

Best Regards,

**Joshua Lujan**  
Membership Director

The Golf Trails of The Woodlands  
Oaks | Panther | Lake Windcrest  
Office: 281-882-3000 ext 1011  
Cell: 832-585-3289

[www.thegolftrails.com](http://www.thegolftrails.com)