INTELLIGENCE Research & Analysis

720 Darlington DR Fredericksburg TX 78624

For Diane Hart Alexander MBA, MHA, CEO, Broker

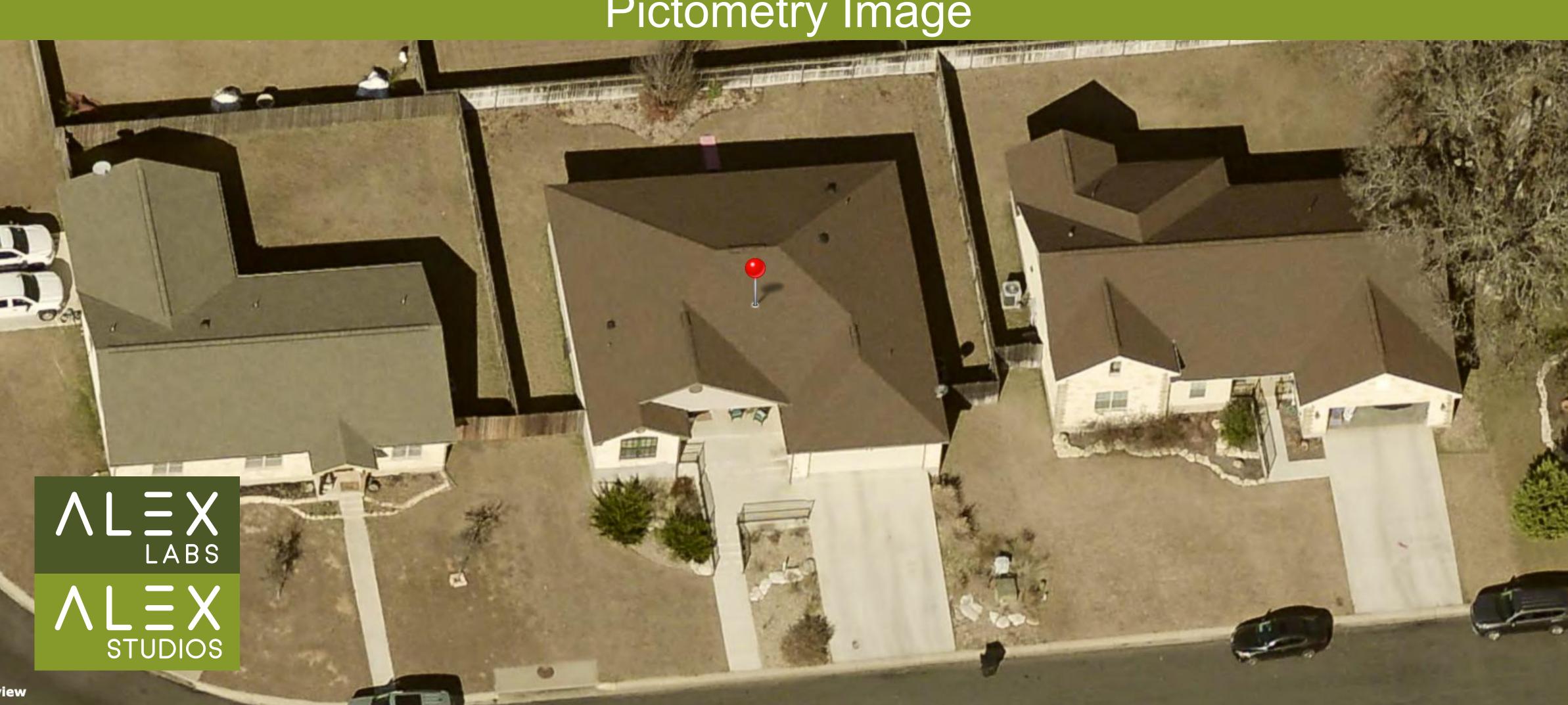
October 14, 2022







Close Up Satellite
Pictometry Image

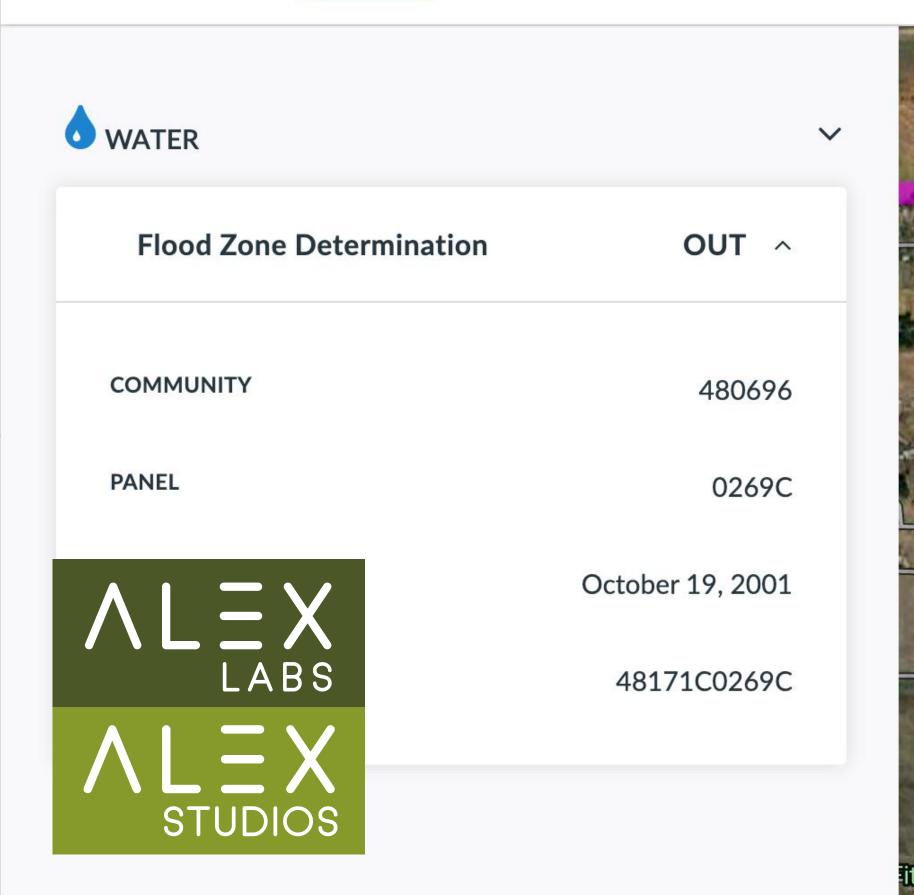


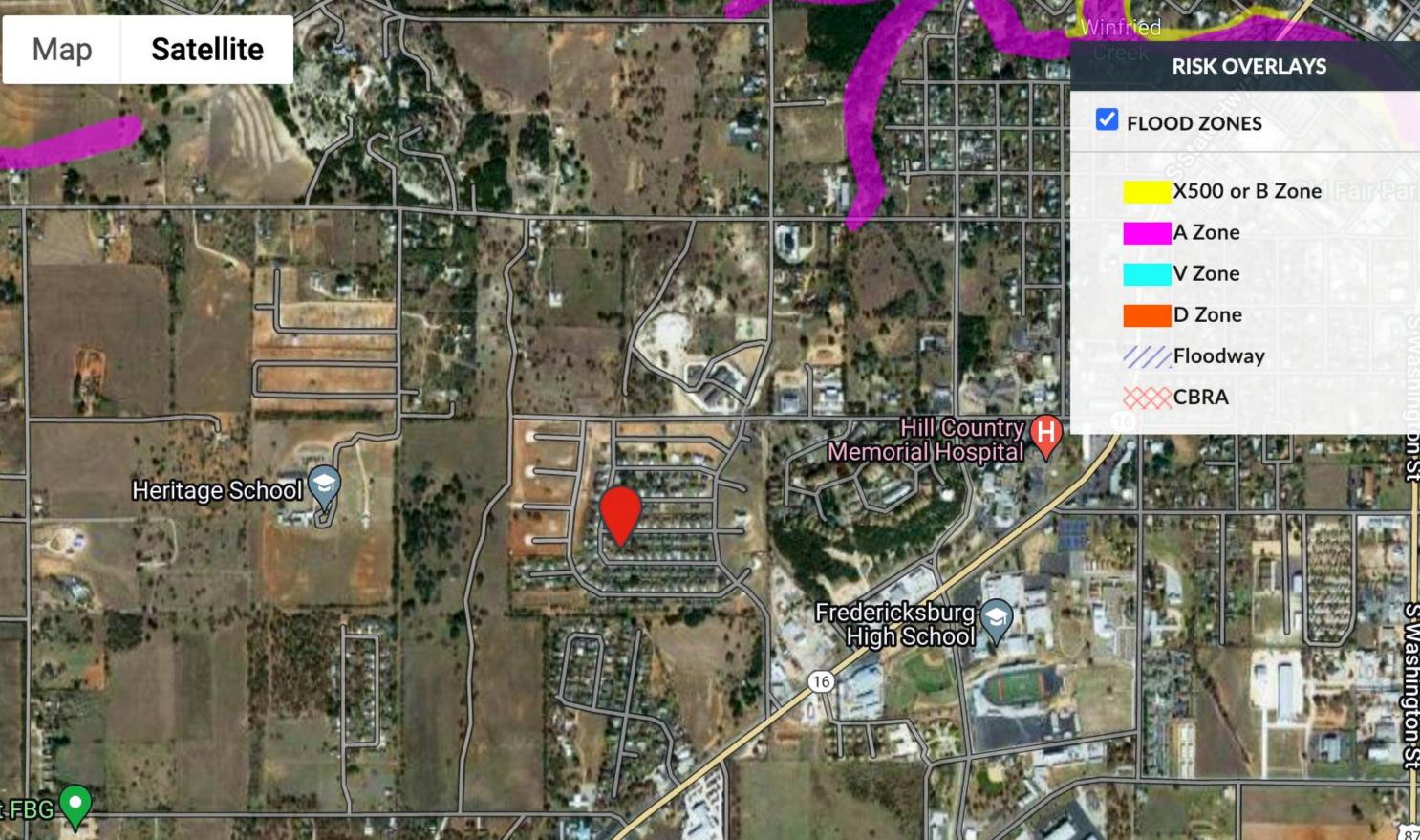
Flood Zone Report Risk Meter

720 DARLINGTON DR FREDERICKSBURG, TX 78624-5354

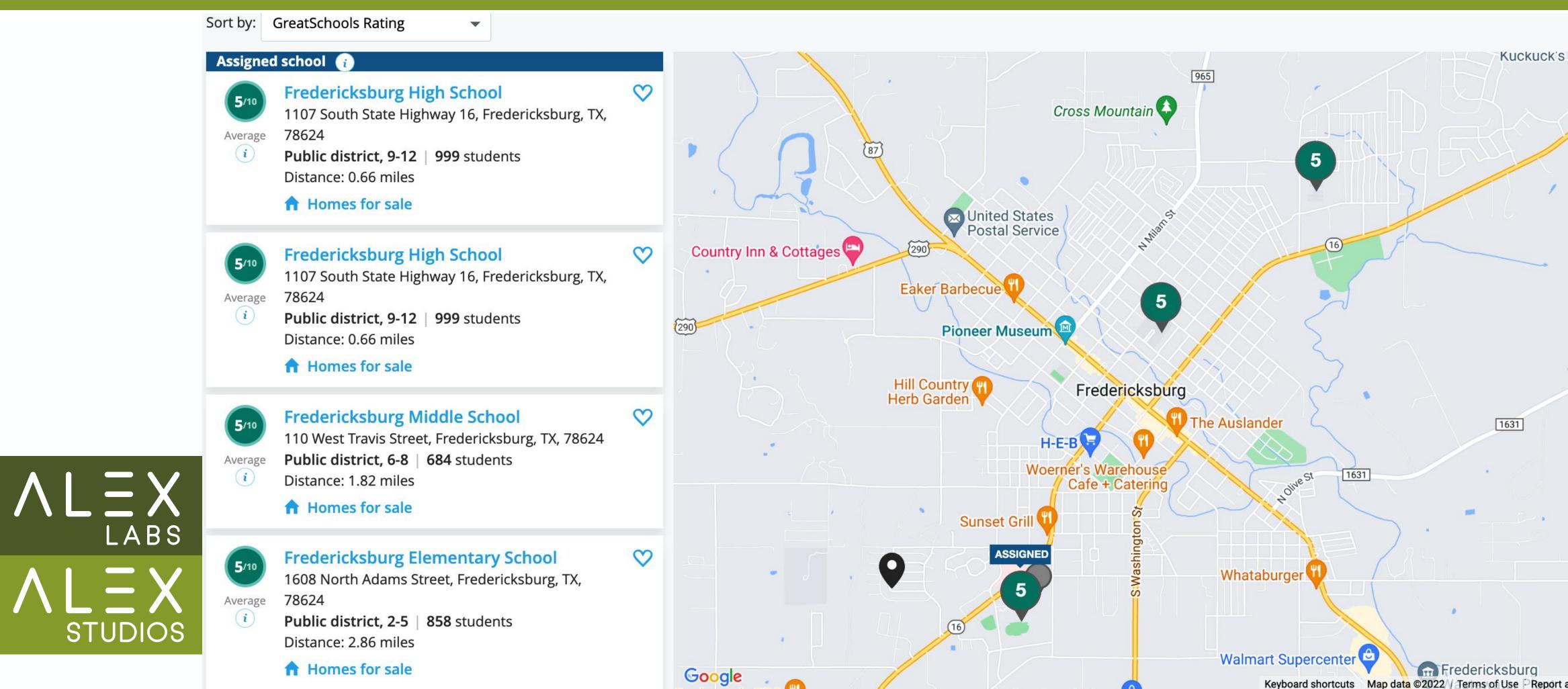
LOCATION ACCURACY: PEXCELLENT







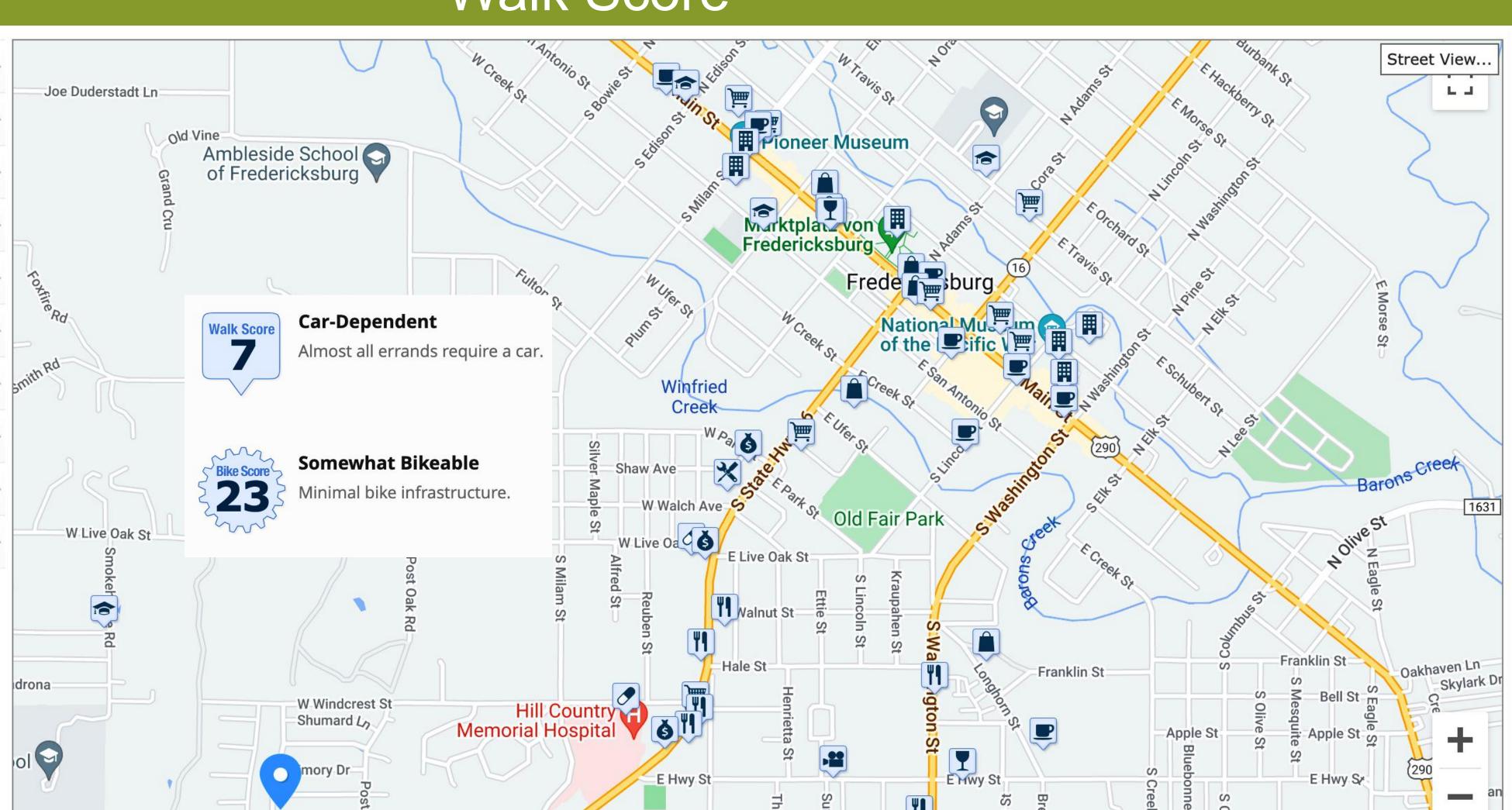
Fredericksburg ISD Assigned Schools GreatSchools



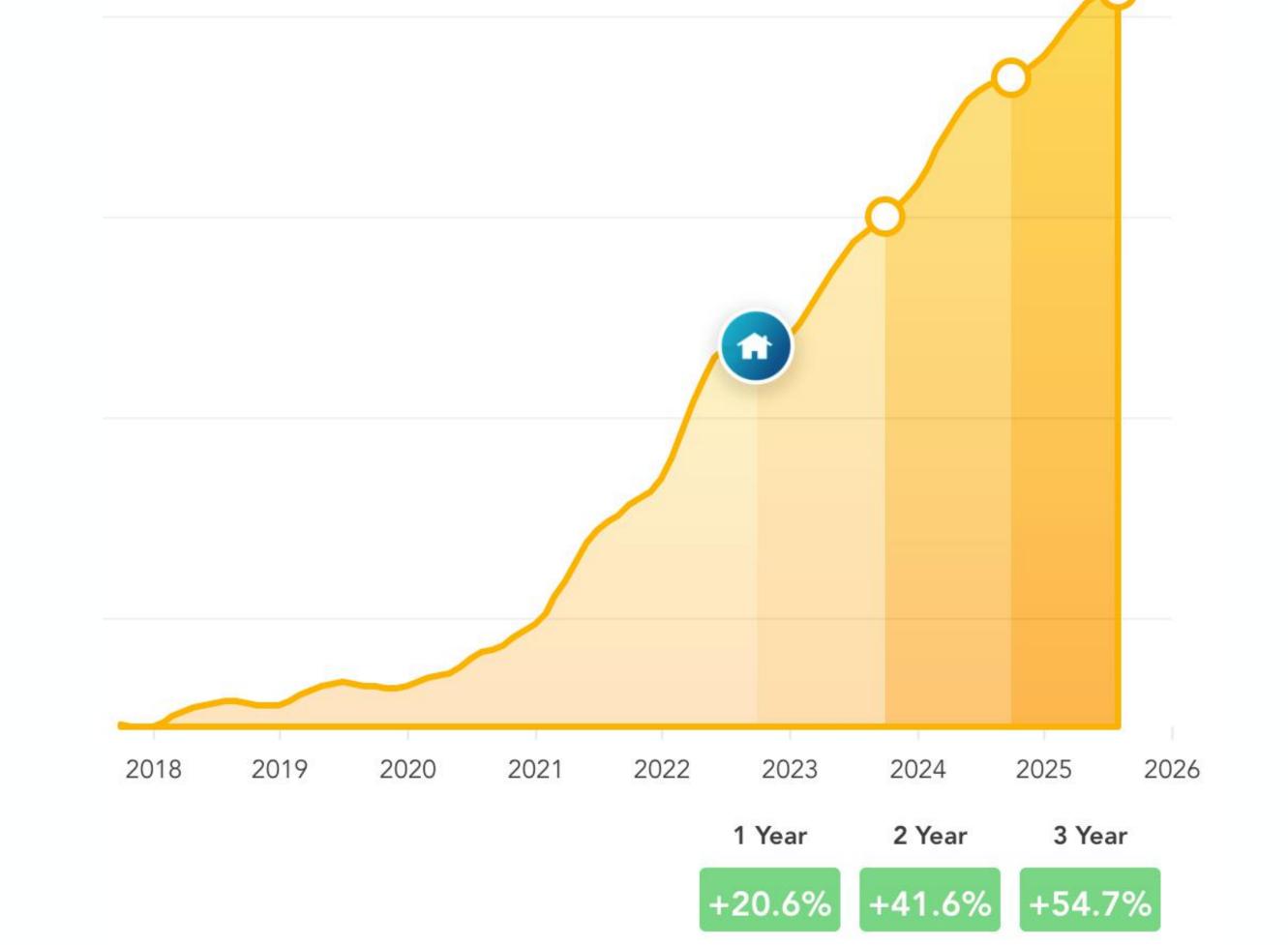
Walk Score What's Nearby Map Walk Score

Restaurants: Hilda's Tortillas	.7mi	>
Coffee: Longhorn Street Cafe	1.4mi	>
Bars: Red Baron's	1.3mi	>
Groceries: Diamond Food Mart	.8mi	>
Parks: Oak Crest Park	1.9mi	>
Schools: Heritage School	.5mi	>
Shopping: Day Dream Cabin	1.3mi	>
Entertainment: Stagecoach Theater	1mi	>
Errands: ProBuild	.4mi	>
Soarch Noarby		





1-Year & 3-Year Zip Code Value Increase Forecast House Canary Report 10/14/2022





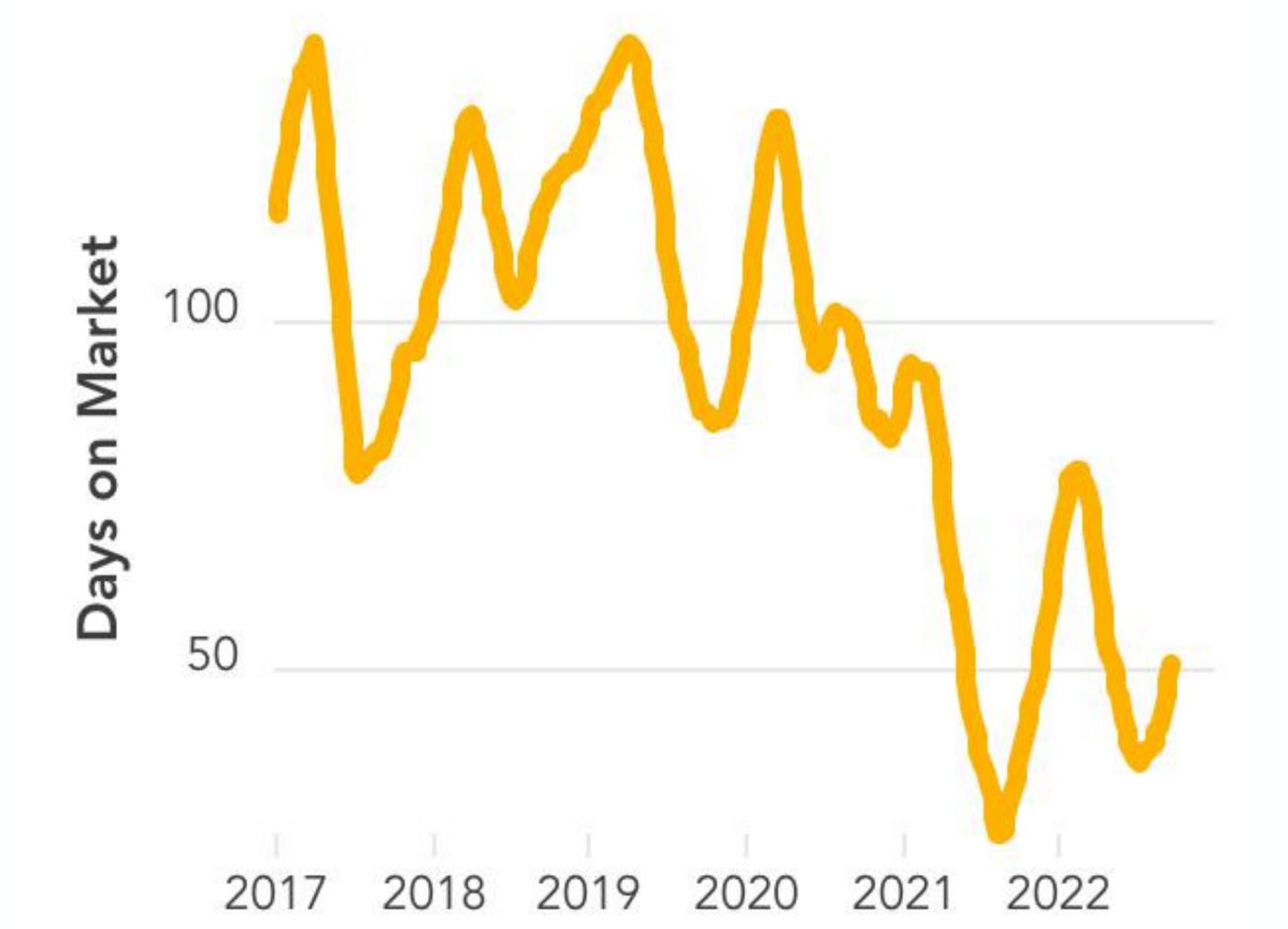
Market Index House Canary Report 10/14/2022



LABS

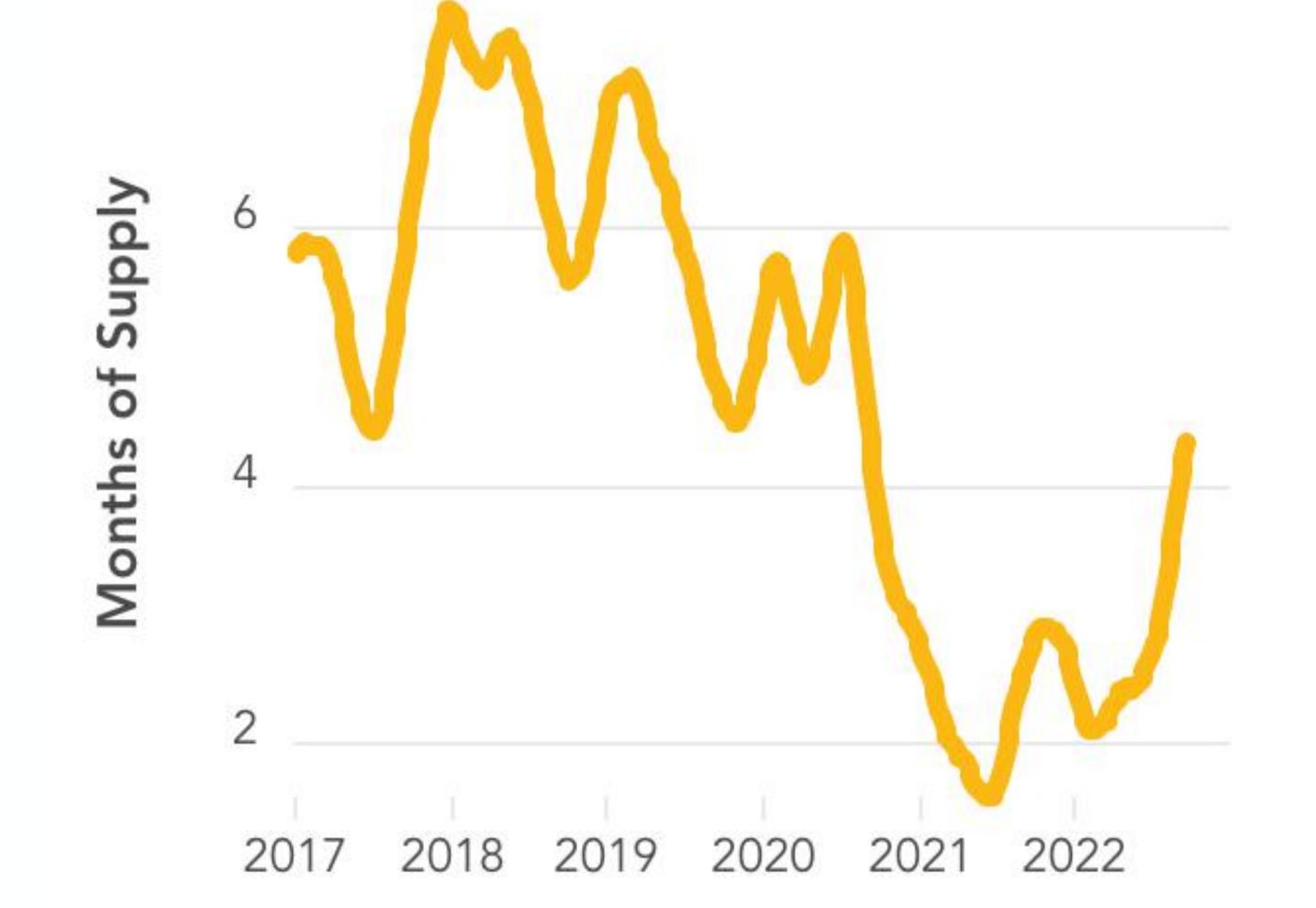
STUDIOS

Days on Market House Canary Report 10/14/2022



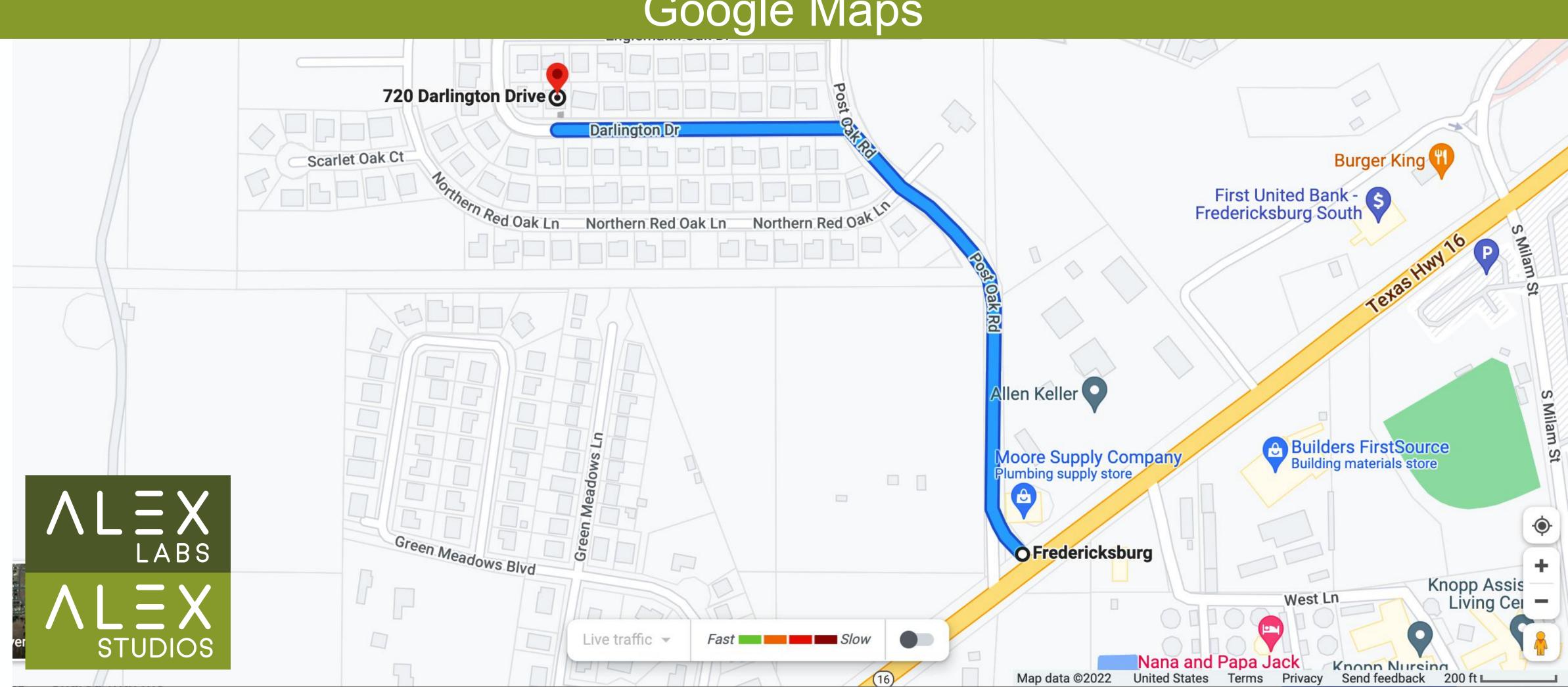


Months of Supply (Inventory) House Canary Index Report 10/14/2022

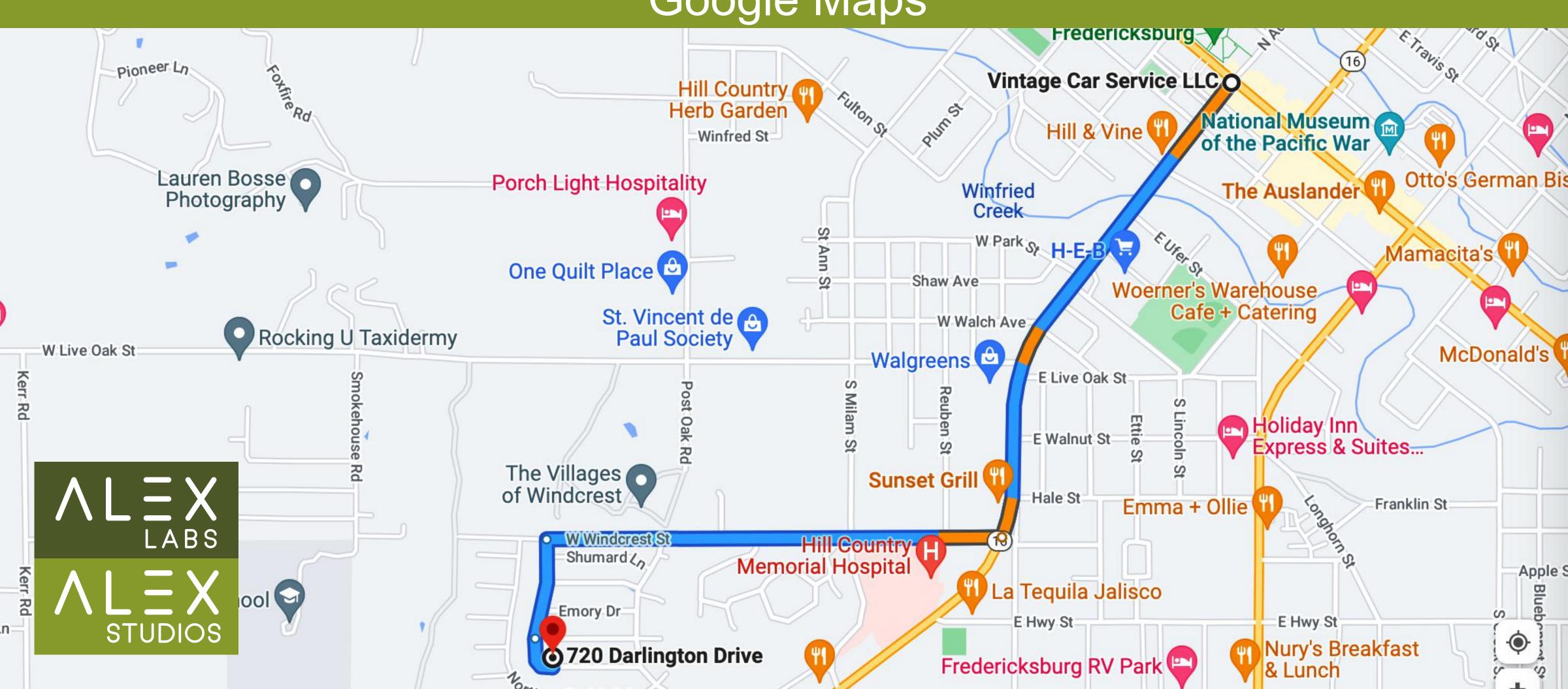




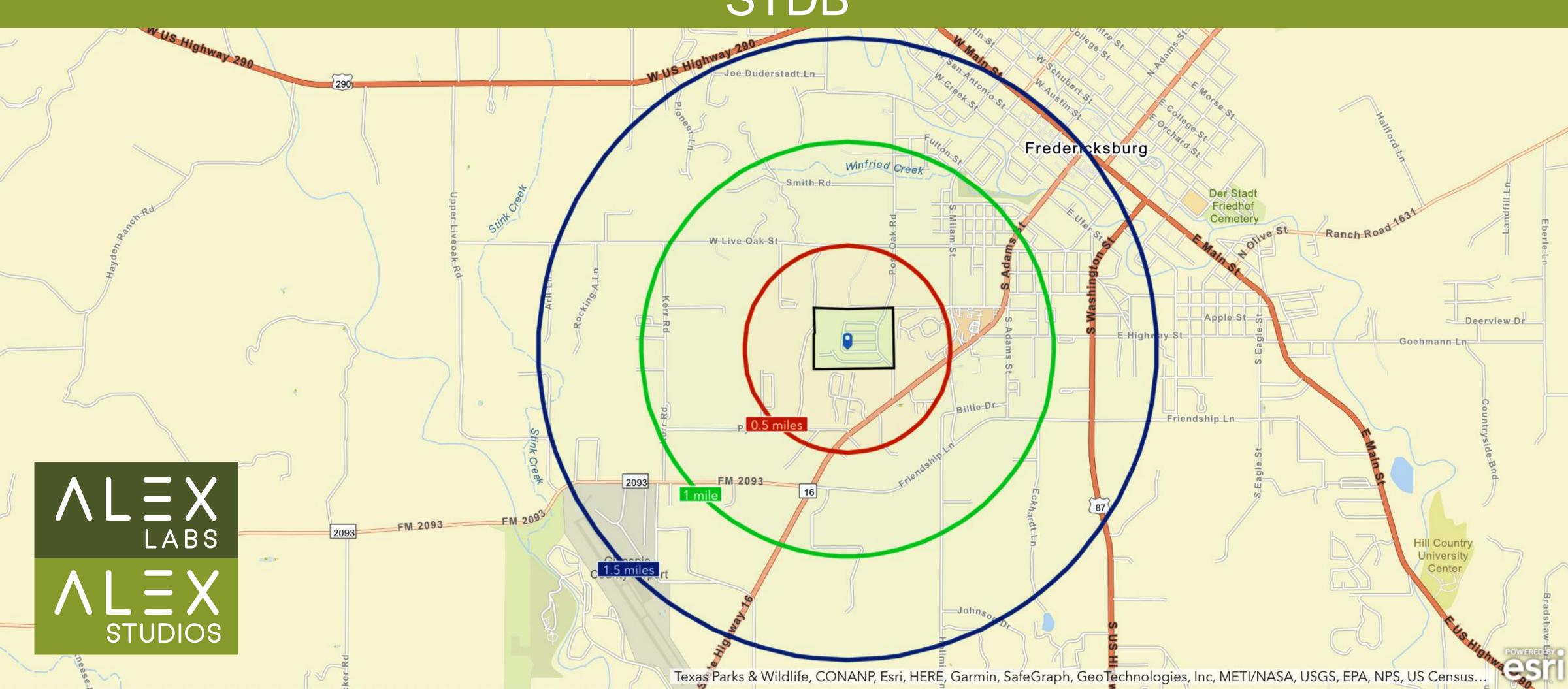
0.4 MI from State HWY 16
Google Maps



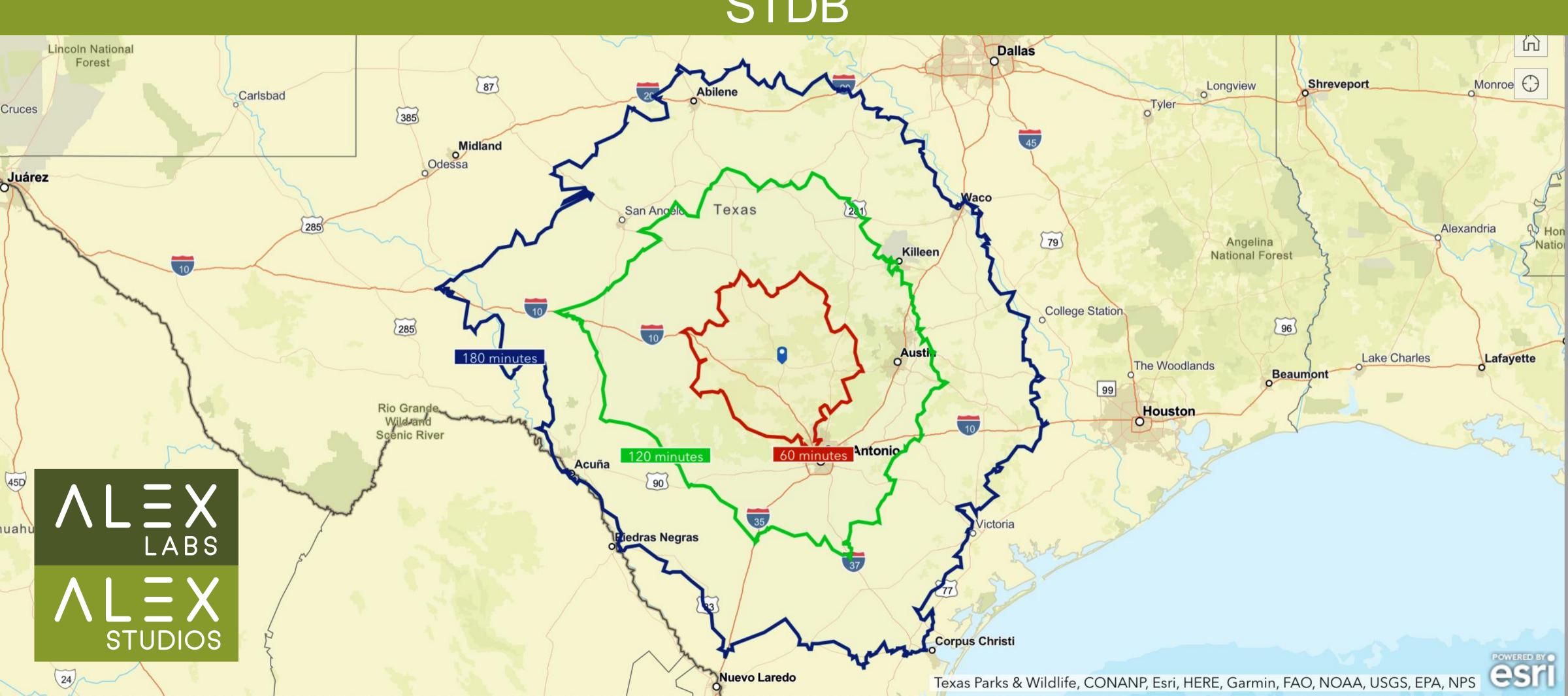
1.9 MI from Downtown
Google Maps



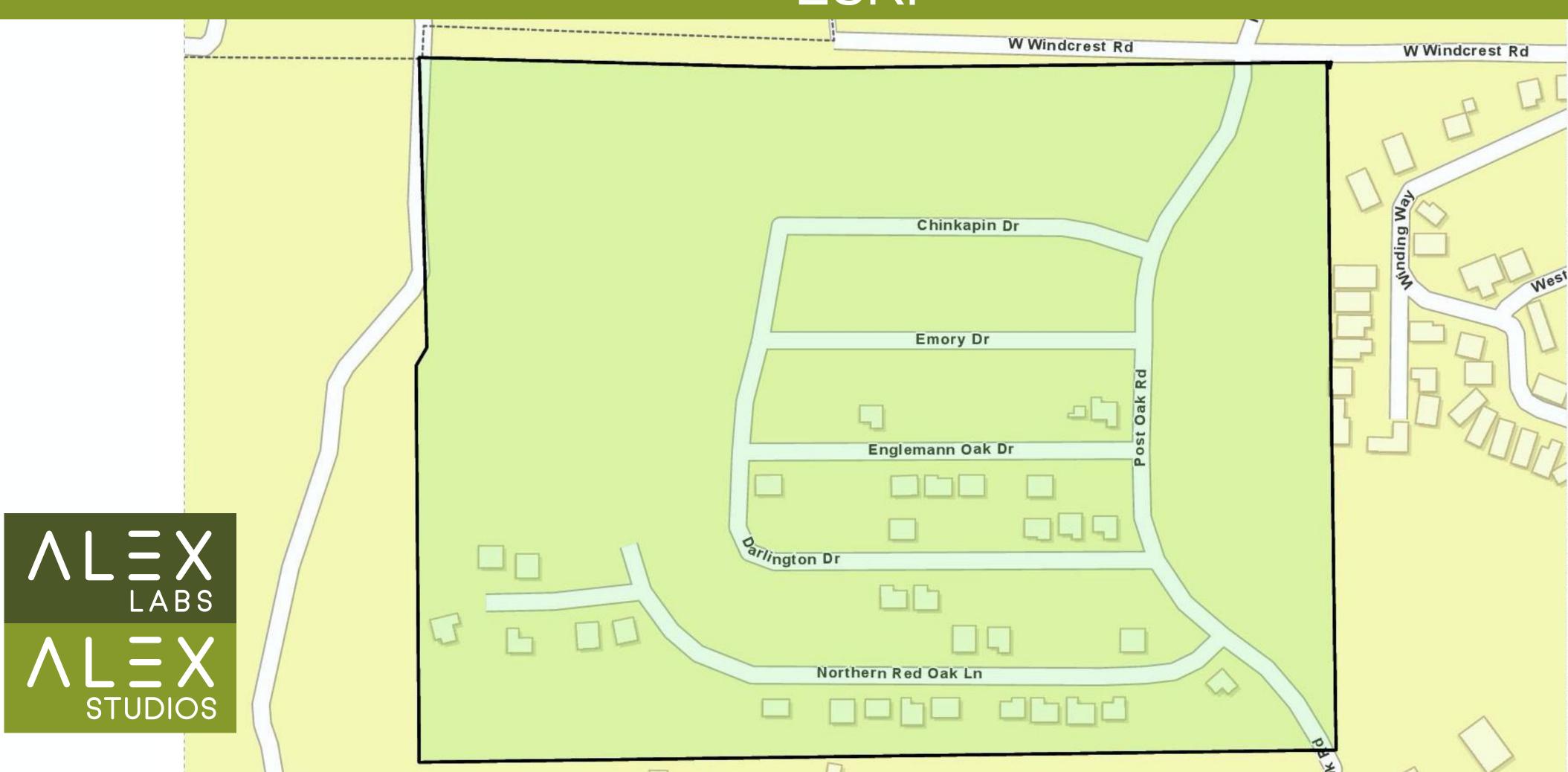
0.5, 1, 1.5 Mile Radii Map STDB



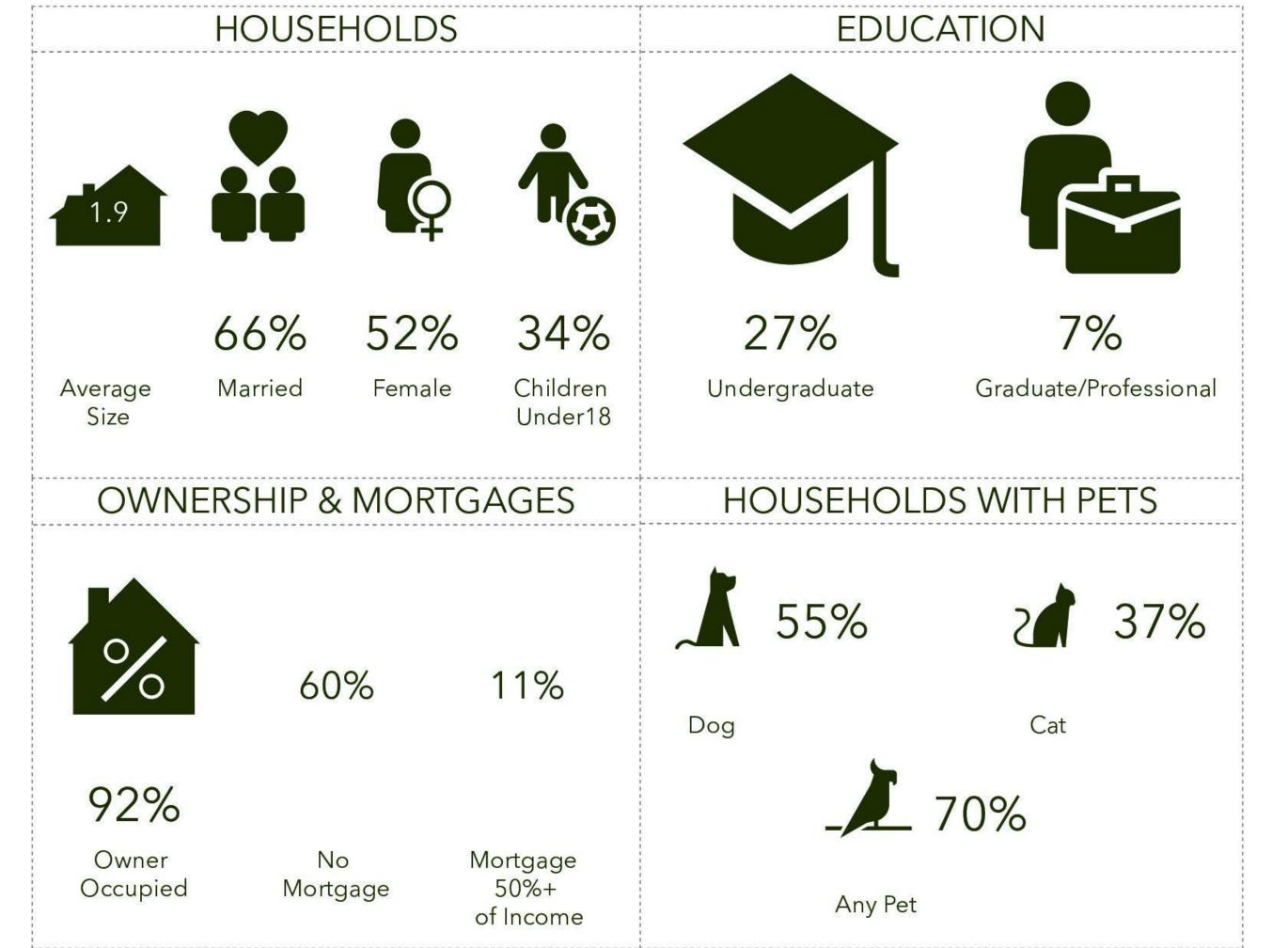
1, 2, 3 Hour Drive Time Map STDB



Oaks of Windcrest Map ESRI



Oaks of Windcrest Infographic Demographics Data by ESRI/CCIM. Design by ALEX Studios



LABS

Oaks of Windcrest Infographic Demographics Data by ESRI/CCIM. Design by ALEX Studios

POPULATION BY GENERATION		EMPLOYMENT	
30% Baby Boomers 1946 to 1964	18% Generation X 1965 to 1980	White Collar	57%
Mille	% nnials o 1998	Blue Collar	21%
17% Generation Z 1999 to 2016	5% Generation Alpha 2017 or Later	Services	21%
POPULATION & GROWTH		INTERNET ACCESS	
2.88%	118	71%	83%
2022-2027 Compound Annual Growth Rate	2022 Total Population (Esri)	Use Computer	Use Cell Phone

LABS

Oaks of Windcrest Infographic Demographics Data by ESRI/CCIM. Design by ALEX Studios

INCOME



\$88,980

2022 Avg. Household Income



20%

\$100K+ Avg. Household Income

NET WORTH



\$1,068,529

Avg. Net Worth



/%

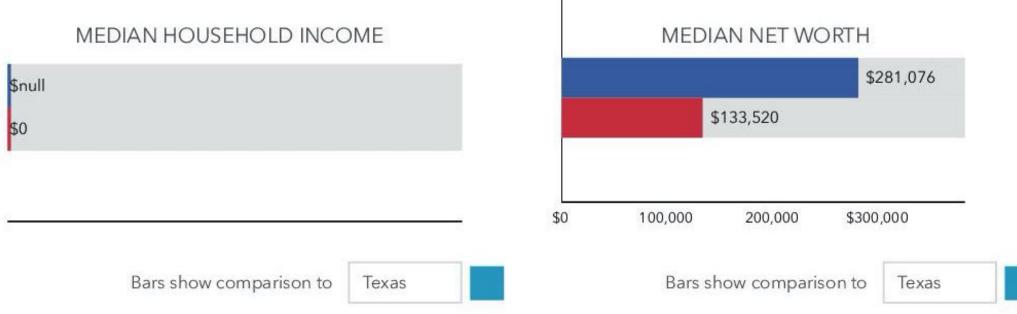
Net Worth at least \$2M



Oaks of Windcrest Graphic Demographics ESRI

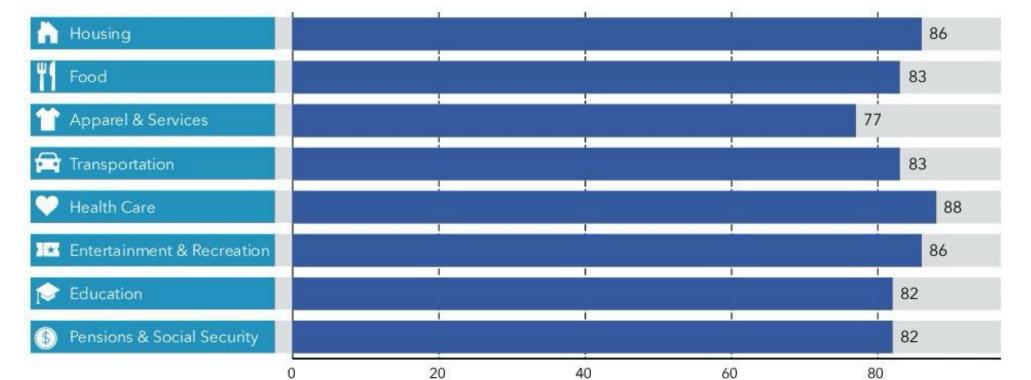
INCOME AND NET WORTH

Net worth measures total household assets (homes, vehicles, investments, etc.) less any debts, secured (e.g, mortgages) or unsecured (credit cards) for this area.



AVERAGE HOUSEHOLD BUDGET INDEX

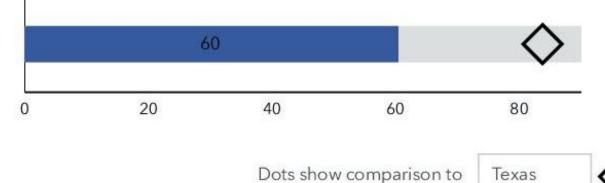
The index compares the average amount spent in this market's household budgets for housing, food, apparel, etc., to the average amount spent by all US households. An index of 100 is average. An index of 120 shows that average spending by consumers in this market is 20 percent above the national average.



AGE BY SEX Median Age: 50.7 85+ 80-84 75-79 70-74 65-69 60-64 55-59 50-54 45-49 40-44 35-39 25-29 20-24 15-19 10-14 5-9 Females

DIVERSITY

The Diversity Index summarizes racial and ethnic diversity. The index shows the likelihood that two persons, chosen at random from the same area, belong to different race or ethnic groups. The index ranges from 0 (no diversity) to 100 (complete diversity).





Oaks of Windcrest Graphic Demographics **ESRI**

HOUSING

Mortgage, rent and home value are estimated by Esri. Housing type is from the Census Bureau's American Community Survey (ACS).

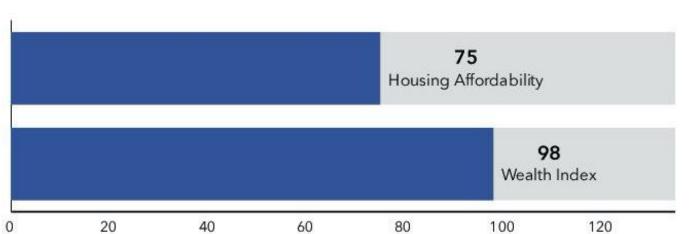


Typical Household Type: Single Family

Median Home Value: \$383,333

ESRI INDEXES

Esri developed these indexes to display average household wealth and housing affordability for the market relative to US standards.



LANGUAGE

American Community Survey (ACS) population by language estimates are based on a rolling sample survey spanning a 60-month period (2015-2019).

Population by Language	Age 5-17	18-64	Age 65+	Total
English Only	16	38	24	78
Spanish	5	12	0	17
Spanish & English Well	5	10	0	15
Spanish & English Not Well	0	2	0	2
Indo-European	0	2	2	4
Indo-European & English Well	0	1	2	3
Indo-European & English Not Well	0	0	0	0
Asian-Pacific Island	0	1	0	1
Asian-Pacific Isl & English Well	0	1	0	1
Asian-Pacific Isl & English Not Well	0	0	0	0
Other Language	0	0	0	0
Other Language & English Well	0	0	0	0
Other Language & English Not Well	0	0	0	0

POPULATION DENSITY

Average density (population per sq. mile) is displayed relative to the US or State average.



Dots show comparison to



Texas



LABS



Oaks of Windcrest Tapestry Segment Composition Data by ESRI/CCIM. Design by ALEX Studios

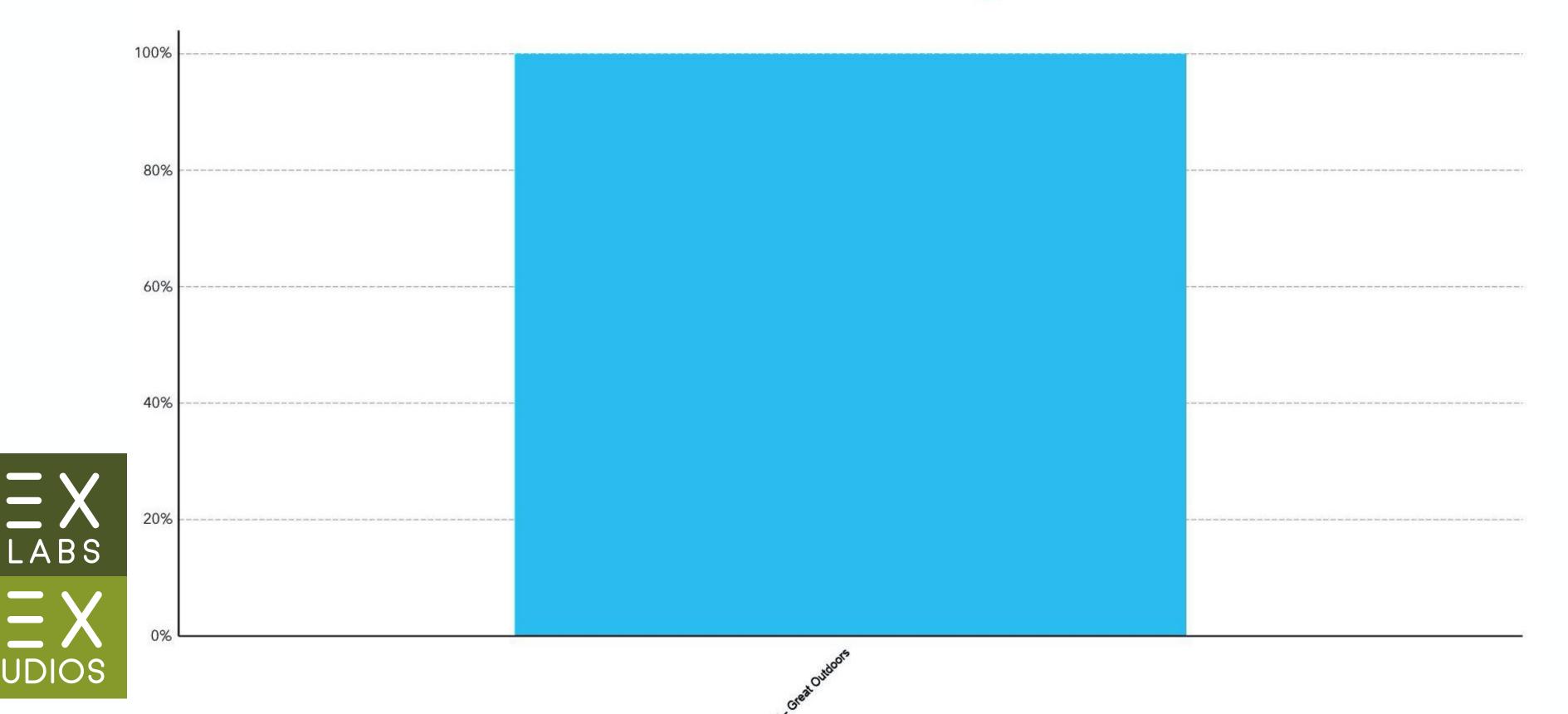
TAPESTRY SEGMENTATION COMPOSITION

This chart displays the percent of households in each segment in this area.



60 total households in this area

60 households in The Great Outdoors - 100.0%



Oaks of Windcrest Tapestry Segment Overview Data by ESRI/CCIM. Design by ALEX Studios



The Great Outdoors

Windcrest - Fredericksburg

Area: 0.05 square miles



DOMINANT TAPESTRY SEGMENT



97 households are The Great Outdoors

100.0% of households are in this segment

The Great Outdoors: Cozy Country Living LifeMode

The Great Outdoors neighborhoods are found in pastoral settings throughout the United States. Consumers are educated empty nesters living an active but modest lifestyle. Their focus is land. They are more likely to invest in real estate or a vacation home than stocks...

Learn more..

ABOUT THIS SEGMENT



Typical of neighborhoods with older residents, retirement income is common, but also derive income from self-employment and investments.



Residents are very do-it-yourself oriented and cost conscious.



Many service their own autos, work on home improvement and remodeling projects, and maintain their own yards.



Enjoy outdoor activities such as hiking, hunting, and fishing. Residents are members of AARP and veterans clubs and support civic causes.



Technology is not central in their lives - light use of Internet connectivity for shopping to entertainment.

ABOUT THIS AREA

Household Type:

Single Family

Employment:

Prof; Svcs

Median Age: 50.3

Median Household Income: \$63,604

Education:

40.7% have a college degree



KEY FACTS FOR THIS AREA
Click facts to 'Explore for more' details

146

Population

97

Households

1.42

Avg Size

98

Wealth

Index

73

Housing Affordability 60

Diversity

Index

\$385,000

Median Home

Value

2.97%

Forecasted Annual Growth Rate

Oaks of Windcrest Tapestry Segment Traits ESRI

WHO ARE WE?

These neighborhoods are found in pastoral settings throughout the United States. Consumers are educated empty nesters living an active but modest lifestyle. Their focus is land. They are more likely to invest in real estate or a vacation home than stocks. They are active gardeners and partial to homegrown and home-cooked meals. Although retirement beckons, most of these residents still work, with incomes slightly above the US level.



OUR NEIGHBORHOOD

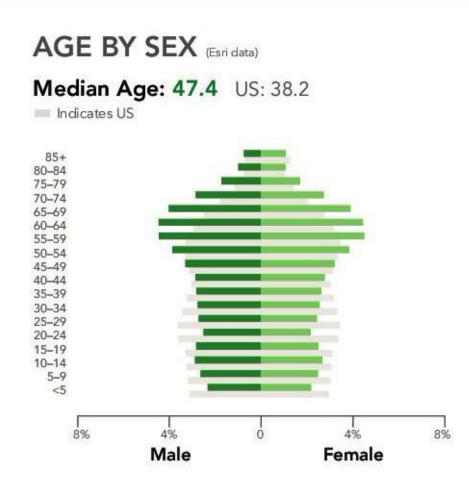
- Over 55% of households are married-couple families; 36% are couples with no children living at home.
- Average household size is slightly smaller at 2.44.
- Typical of areas with rustic appeal, the housing inventory features single-family homes (77%) and mobile homes (15%); a significant inventory of seasonal housing is available (Index 397).
- Residents live in small towns and rural communities throughout the West, South, and Northeast regions of the country.
- More than half of all homes were constructed between 1970 and 2000.
- Most households have one or two vehicles; average travel time to work is slightly higher (28 minutes) despite a disproportionate number that work from home (Index 149).

SOCIOECONOMIC TRAITS

- 60% have attended college or hold a degree.
- Labor force participation is low at 60%.
- Typical of neighborhoods with older residents, income from retirement and Social Security is common, but residents also derive income from self-employment and investments.
- Residents are very do-it-yourself oriented and cost conscious.
- Many service their own autos, work on home improvement and remodeling projects, and maintain their own yards.
- They prefer domestic travel to trips abroad.

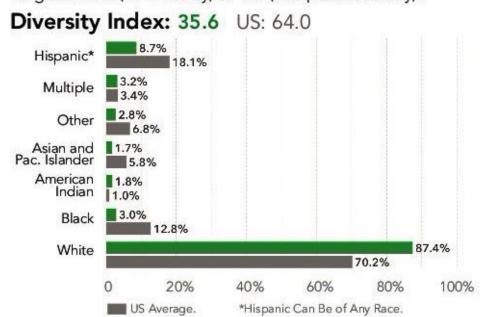
Note: The Index represents the ratio of the segment rate to the US rate multiplied by 100. Consumer preferences are estimated from data by MRI-Simmons.

Oaks of Windcrest Tapestry Segment Graphics ESRI



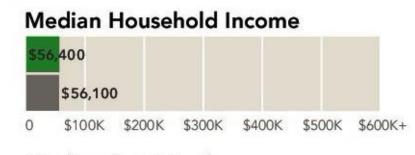
RACE AND ETHNICITY (Esri data)

The Diversity Index summarizes racial and ethnic diversity. The index shows the likelihood that two persons, chosen at random from the same area, belong to different race or ethnic groups. The index ranges from 0 (no diversity) to 100 (complete diversity).



INCOME AND NET WORTH

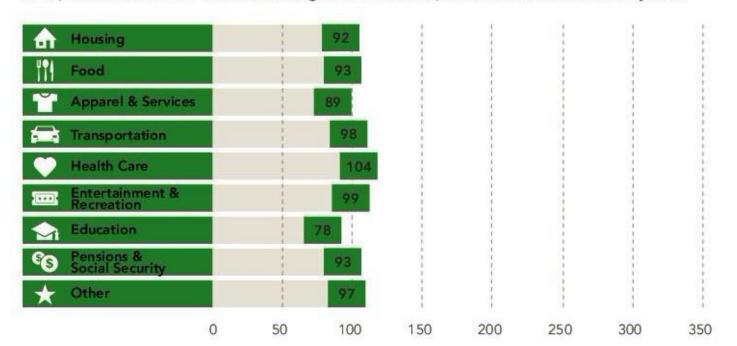
Net worth measures total household assets (homes, vehicles, investments, etc.) less any debts, secured (e.g., mortgages) or unsecured (credit cards). Household income and net worth are estimated by Esri.





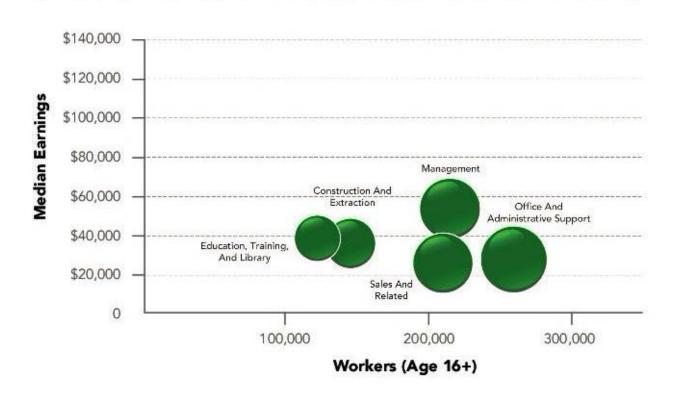
AVERAGE HOUSEHOLD BUDGET INDEX

The index compares the average amount spent in this market's household budgets for housing, food, apparel, etc., to the average amount spent by all US households. An index of 100 is average. An index of 120 shows that average spending by consumers in this market is 20 percent above the national average. Consumer expenditures are estimated by Esri.



OCCUPATION BY EARNINGS

The five occupations with the highest number of workers in the market are displayed by median earnings. Data from the Census Bureau's American Community Survey.





Oaks of Windcrest Tapestry Segment Graphics ESRI

MARKET PROFILE (Consumer preferences are estimated from data by MRI-Simmons.)

- Satellite dishes and riding lawn mowers are familiar sights in these rural settings, along with multiple vehicles; four-wheel drive trucks are popular, too.
- Residents are members of AARP and veterans' clubs and support various civic causes.
- Technology is not central in their lives: light use of Internet connectivity for shopping to entertainment.
- Most households have pets—dogs or cats.
- Television channels such as CMT, History, and Fox News are popular.
- They enjoy outdoor activities such as hiking, hunting, fishing, and boating.

HOUSING

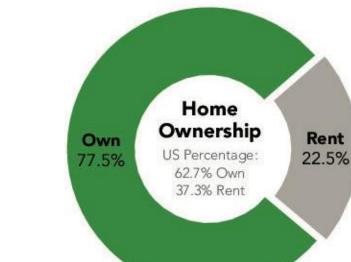
Median home value is displayed for markets that are primarily owner occupied; average rent is shown for renter-occupied markets. Tenure and home value are estimated by Esri. Housing type and average rent are from the Census Bureau's American Community Survey.



Typical Housing: Single Family

Median Value: \$239,500

US Median: \$207,300



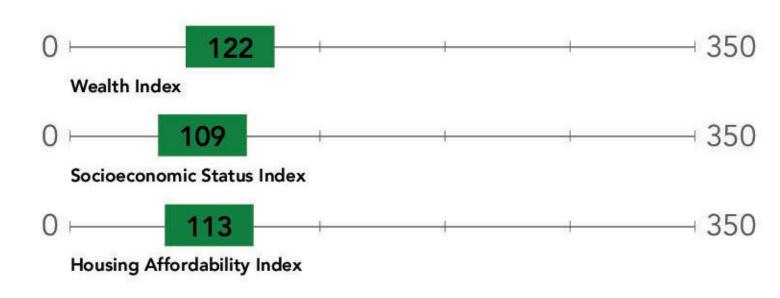
POPULATION CHARACTERISTICS

Total population, average annual population change since Census 2010, and average density (population per square mile) are displayed for the market relative to the size and change among all Tapestry markets. Data estimated by Esri.



ESRI INDEXES

Esri developed three indexes to display average household wealth, socioeconomic status, and housing affordability for the market relative to US standards.

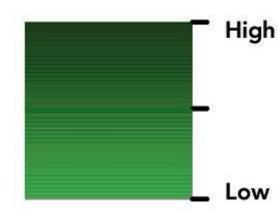




Oaks of Windcrest Tapestry Segment Density **ESRI**

SEGMENT DENSITY

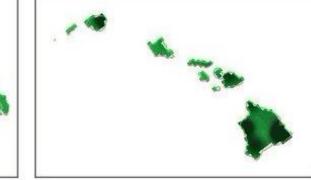
This map illustrates the density and distribution of the The Great Outdoors Tapestry Segment by households.





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