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Dear Mark,

Subject: Explanation for Buyer's Change of Decision – 3108 Lelia Street Houston, Tx, 77026

I hope this letter finds you in good health and high spirits. I am writing to provide an explanation regarding the recent change of decision by my buyer regarding the purchase of the property located at 3108 Lelia Street I sincerely apologize for any inconvenience this may have caused, and I understand the impact it may have on the seller's expectations.

To provide some context, my buyer initially expressed a strong interest in purchasing the aforementioned property. Throughout the process, they had the opportunity to thoroughly inspect the home . I can confirm that the seller presented a well-maintained and solid home, free from any significant issues or concerns.

Unfortunately, despite the positive impression of the property, my client has encountered unforeseen financial constraints that have impacted their ability to proceed with the purchase. The current economic circumstances, coupled with personal financial challenges, have regrettably led to this difficult decision. It is essential to emphasize that this outcome is in no way a reflection of the quality or suitability of the property itself.

As their representative, I have worked closely with my buyer to explore various options and alternatives that could have potentially allowed them to proceed with the transaction. However, after careful consideration and evaluation of their financial situation, it has become evident that they are unable to move forward at this time.

I understand the impact this may have on the seller, who has shown great diligence in maintaining the property and making it an attractive investment. I want to assure you that my buyer deeply regrets this situation and fully understands the disappointment it may cause. They genuinely appreciate the seller's cooperation throughout the process and are aware of any inconvenience this decision may have caused.

Please know that my buyer remains interested in pursuing homeownership in the future when their financial circumstances improve. In the meantime, I will continue to maintain open communication with them and monitor any changes that may positively impact their ability to purchase a property.

If there are any questions or concerns, I encourage you to reach out to me directly. I am committed to providing any necessary assistance and facilitating a smooth transition during this challenging period.

Thank you for your understanding and cooperation. I genuinely appreciate your professionalism and the opportunity to work together. I look forward to the possibility of collaborating on future transactions.

Warm regards,

Kourtney Gobert Realtor Nan & Company Properties <u>Kourtney.Gobert@NanProperties.com</u> (832)-920-9565