

## Melissa Condensa

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Hi Buyer! Welcome to your personal Total Cost Analysis for a home loan. Here you can compare our different loan products from a short and long term perspective. Thank you for letting us be your partner in your mortgage experience. Please let us know if you need help in any way.

## Buyer Strategy - Summary

|  | Year 1 | Year 2 | Years 3+ |
| :---: | :---: | :---: | :---: |
| Purchase Price: | \$498,899 | \$498,899 | \$498,899 |
| Loan Amount: | \$473,954 | \$473,954 | \$473,954 |
| Interest Rate: | 4.625\% | 5.625\% | 6.625\% |
| APR: | *4.930\% | *5.958\% | *6.987\% |
| Term (mos): | 360 | 360 | 360 |
| Payment: | \$3,807.47 | \$4,099.03 | \$4,405.46 |
| Cash To Close: | \$43,105.50 | \$43,300.27 | \$43,495.05 |
| Monthly Savings | \$597.99 | \$306.43 | \$0.00 |
| 1st Total Interest Percentage: | 85.280\% | 107.470\% | 130.780\% |
| 1st Loan 5 yr Cost: | \$161,511.73 | \$179,200.10 | \$197,780.68 |
| Savings(60 mth): | \$47,716 | \$23,945 | \$0 |
| Freedom Pt 1: | 30.00 yrs | 30.00 yrs | 30.00 yrs |

## Monthly Payment Difference



|  | Year 1 | Year 2 | Years 3+ |
| :---: | :---: | :---: | :---: |
| Loan Amount: | \$473,954 | \$473,954 | \$473,954 |
| Interest Rate: | 4.625\% | 5.625\% | 6.625\% |
| *APR: | 4.930\% | 5.958\% | 6.987\% |
| Amortization Type: | Fixed | Fixed | Fixed |
| Term (mos): | 360 | 360 | 360 |
| Mtg Insurance: | \$94.79 | \$94.79 | \$94.79 |
| Payment: | \$3,807.47 | \$4,099.03 | \$4,405.46 |
| Total Payment: | \$3,807.47 | \$4,099.03 | \$4,405.46 |
| Property Appreciation: 4\% Tax Bracket: 0\% |  |  |  |

This section overviews an estimate of your monthly payments for each prospective mortgage plan. Note that the payment may include all applicable taxes and insurance.

## 60 Months Analysis



|  | Year 1 | Year 2 | Years 3+ |
| :---: | :---: | :---: | :---: |
| Total P\&I Pmt: | \$146,207 | \$163,701 | \$182,087 |
| Principal Paid: | \$41,095 | \$35,013 | \$29,649 |
| Balance Remain: | \$432,859 | \$438,941 | \$444,306 |
| Int \& MI Paid: | \$111,700 | \$135,471 | \$159,416 |
| Closing/Points: | \$8,716 | \$8,716 | \$8,716 |
| Total Cost: | \$120,416 | \$144,187 | \$168,132 |
| Net Savings: | \$47,716 | \$23,945 | \$0 |

## 15 Years Analysis



|  | Year 1 | Year 2 |
| :--- | ---: | ---: |
| Home Value: | $\$ 898,489$ | $\$ 898,489$ |
| Loan Balance: | $\$ 315,891$ | $\$ 331,217$ |
| Equity: | $\$ 582,597$ | $\$ 898,489$ |
| Total Principal: | $\$ 158,063$ | $\$ 345,649$ |
| Total PITI: | $\$ 678,898$ | $\$ 142,737$ |
| Total $\ln$ \& MI: | $\$ 292,077$ | $\$ 732,516$ |

## Property Appreciation: 4\% Tax Bracket: 0\%

This section overviews an estimate of your long term payments for each prospective mortgage plan.

## Payment Breakdown



|  | Year 1 | Year 2 | Years 3+ |
| :---: | :---: | :---: | :---: |
| Price/Value: | \$498,899 | \$498,899 | \$498,899 |
| P\&I (1st): | \$2,436.79 | \$2,728.35 | \$3,034.78 |
| Property Tax: | \$769.14 | \$769.14 | \$769.14 |
| Hazard Ins: | \$415.75 | \$415.75 | \$415.75 |
| Mtg Insurance: | \$94.79 | \$94.79 | \$94.79 |
| Monthly Payment: | \$3,716.47 | \$4,008.03 | \$4,314.46 |
| HOA: | \$91.00 | \$91.00 | \$91.00 |
| Non-Mtg Debt | \$0.00 | \$0.00 | \$0.00 |
| Other | \$0.00 | \$0.00 | \$0.00 |
| Reduction Pmt: | \$0.00 | \$0.00 | \$0.00 |
| Investment Pmt: | \$0.00 | \$0.00 | \$0.00 |
| Total Payment: | \$3,807.47 | \$4,099.03 | \$4,405.46 |

## Closing Costs



| Reinvestment |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Year 1 | Year 2 | Years 3+ |
| Monthly Savings: | \$597.99 | \$306.43 | \$0.00 |
| Loan Position: | 1st | 1st | 1st |
| Loan Amount: | \$473,954 | \$473,954 | \$473,954 |
| Interest Rate: | 4.625\% | 5.625\% | 6.625\% |
| PITI | \$3,807.47 | \$4,099.03 | \$4,405.46 |
| Reduction Pmt: | \$0.00 | \$0.00 | \$0.00 |
| Freedom Point: | 30.00 yrs | 30.00 yrs | 30.00 yrs |
| MI Cut-off: | 9.42 yrs | 10.42 yrs | 11.50 yrs |
| Loan Bal. 15 yrs | \$315,891 | \$331,217 | \$345,649 |
| Savings Balance: | \$0 | \$0 | \$0 |
| Cash To Close: | \$43,105.50 | \$43,300.27 | \$43,495.05 |
| Savings Start: | \$0 | \$0 | \$0 |
| Savings Rate \%: | 0.00\% | 0.00\% | 0.00\% |
| Savings Pmt: | \$0.00 | \$0.00 | \$0.00 |
| Savings 15 yrs | \$0 | \$0 | \$0 |
| Investment Bal: | \$0 | \$0 | \$0 |
| Rate of Return \%: | 0.00\% | 0.00\% | 0.00\% |
| Investment Pmt: | \$0.00 | \$0.00 | \$0.00 |
| Investment 15 yrs | \$0 | \$0 | \$0 |
| Accumulation 15 yrs | \$0 | \$0 | \$0 |
| Payoff w/ Inv: | NO | NO | NO |

Payment Stream 1 - Year 1

| NUMBER OF PAYMENTS |  |  |  |
| ---: | ---: | ---: | ---: |
| 112 | PAYMENT AMOUNT | INTEREST RATE | $4.625 \%$ |
| 247 | $\$ 2,531.58$ | $4.625 \%$ |  |
| 1 | $\$ 2,436.79$ | $4.625 \%$ |  |

## Payment Stream 1 - Year 2

| NUMBER OF PAYMENTS | PAYMENTAMOUNT | INTEREST RATE |
| ---: | ---: | ---: |
| 124 | $\$ 2,823.14$ | $5.625 \%$ |
| 235 | $\$ 2,728.35$ | $5.625 \%$ |
| 1 | $\$ 2,725.11$ | $5389,008.89$ |

Payment Stream 1 - Years 3+

| nUMBER OF PAYMENTS | PAYMENT AMOUNT | INTEREST RATE |
| ---: | ---: | ---: | ---: |
| 137 | $\$ 3,129.57$ | $6.625 \%$ |
| 222 | $\$ 3,034.78$ | $6.625 \%$ |
| 1 | $\$ 3,032.93$ | $6388,663.19$ |

Fee Detail - Year 1

| FEE | total | PAID BY | APR FEE | PREPAID ESCROWS FINANCED |
| :---: | :---: | :---: | :---: | :---: |
| Lender's Title Insurance: | \$100 | Borrower |  |  |
| Owners Title Insurance: | \$2,400 | Seller |  |  |
| Settlement Fee: | \$400 | Borrower | YES |  |
| Recording Fees: | \$180 | Borrower |  |  |
| Appraisal Fee: | \$650 | Borrower |  |  |
| Credit Report: | \$45 | Borrower |  |  |
| Processing Fee: | \$495 | Borrower | YES |  |
| Underwriting Fee: | \$455 | Borrower | YES |  |
| Flood Certification Fee: | \$8.50 | Borrower | YES |  |
| Tax Service Fee: | \$64 | Borrower | YES |  |
| Funding Fee: | \$455 | Borrower | YES |  |
| Wire Transfer Fee: | \$25 | Borrower |  |  |
| Title Search: | \$125 | Borrower | YES |  |
| Appraisal Review Fee: | \$75 | Borrower | YES |  |
| Texas Doc Prep: | \$150 | Borrower | YES |  |
| Title Endorsement: | \$249 | Borrower |  |  |
| Survey: | \$500 | Borrower |  |  |
| Hazard Insurance Reserves: | \$1,247.25 | Borrower |  | YES |
| Hazard Insurance Premium: | \$4,989 | Borrower |  | YES |
| Taxes Reserves: | \$2,307.42 | Borrower |  | YES |


| Points: | Prepaid Interest: | UFMIP/FF/GF/SP: | Borrower Paid: | Lender Paid: | Seller Paid: | Earnest Money: |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 4,739.54$ | $\$ 900.84$ | $\$ 0.00$ | $\$ 18,160.55$ | $\$ 0.00$ | $\$ 0.400 .00$ |  |

Fee Detail - Year 2

| FEE | total | PAID BY | APR FEE | PREPAID ESCROWS FINANCED |
| :---: | :---: | :---: | :---: | :---: |
| Hazard Insurance Reserves: | \$1,247.25 | Borrower |  | YES |
| Hazard Insurance Premium: | \$4,989 | Borrower |  | YES |
| Taxes Reserves: | \$2,307.42 | Borrower |  | YES |
| Lender's Title Insurance: | \$100 | Borrower |  |  |
| Owners Title Insurance: | \$2,400 | Seller |  |  |
| Settlement Fee: | \$400 | Borrower | YES |  |
| Recording Fees: | \$180 | Borrower |  |  |
| Appraisal Fee: | \$650 | Borrower |  |  |
| Credit Report: | \$45 | Borrower |  |  |
| Processing Fee: | \$495 | Borrower | YES |  |
| Underwriting Fee: | \$455 | Borrower | YES |  |
| Flood Certification Fee: | \$8.50 | Borrower | YES |  |
| Tax Service Fee: | \$64 | Borrower | YES |  |
| Funding Fee: | \$455 | Borrower | YES |  |
| Wire Transfer Fee: | \$25 | Borrower |  |  |
| Title Search: | \$125 | Borrower | YES |  |
| Appraisal Review Fee: | \$75 | Borrower | YES |  |
| Texas Doc Prep: | \$150 | Borrower | YES |  |
| Title Endorsement: | \$249 | Borrower |  |  |
| Survey: | \$500 | Borrower |  |  |


| Points: | Prepaid Interest: | UFMIP/FF/GF/SP: | Borrower Paid: | Lender Paid: | Seller Paid: |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 4,739.54$ | $\$ 1,095.61$ | $\$ 0.00$ | $\$ 18,355.32$ | $\$ 0.00$ | Earnest Money: | $\$ 2,400.00$ |

Fee Detail - Years 3+

| FEE | total | PAID BY | APR FEE | PREPAID ESCROWS FINANCED |
| :---: | :---: | :---: | :---: | :---: |
| Hazard Insurance Reserves: | \$1,247.25 | Borrower |  | YES |
| Hazard Insurance Premium: | \$4,989 | Borrower |  | YES |
| Taxes Reserves: | \$2,307.42 | Borrower |  | YES |
| Lender's Title Insurance: | \$100 | Borrower |  |  |
| Owners Title Insurance: | \$2,400 | Seller |  |  |
| Settlement Fee: | \$400 | Borrower | YES |  |
| Recording Fees: | \$180 | Borrower |  |  |
| Appraisal Fee: | \$650 | Borrower |  |  |
| Credit Report: | \$45 | Borrower |  |  |
| Processing Fee: | \$495 | Borrower | YES |  |
| Underwriting Fee: | \$455 | Borrower | YES |  |
| Flood Certification Fee: | \$8.50 | Borrower | YES |  |
| Tax Service Fee: | \$64 | Borrower | YES |  |
| Funding Fee: | \$455 | Borrower | YES |  |
| Wire Transfer Fee: | \$25 | Borrower |  |  |
| Title Search: | \$125 | Borrower | YES |  |
| Appraisal Review Fee: | \$75 | Borrower | YES |  |
| Texas Doc Prep: | \$150 | Borrower | YES |  |
| Title Endorsement: | \$249 | Borrower |  |  |
| Survey: | \$500 | Borrower |  |  |


| Points: | Prepaid Interest: | UFMIP/FF/GF/SP: | Borrower Paid: | Lender Paid: | Seller Paid: | Earnest Money: |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 4,739.54$ | $\$ 1,290.39$ | $\$ 0.00$ | $\$ 18,550.10$ | $\$ 0.00$ | $\$ 0.400 .00$ |  |

* DISCLOSURE: The Total Cost Analysis results are based on (i) information provided by you, (ii) estimates of interest rates, your ability to save, your tax bracket, closing costs and other amounts, (iii) currently available loan programs, and/or (iv) information and assumptions discussed with your advisor, all of which might change over time.

If you requested your Total Cost Analysis through your Homebot digest, estimates of interest rates may be based on a reasonably current index and margin from the Freddie Mac Primary Mortgage Market Survey. These results are offered for illustrative and educational purposes only. To obtain more information based on your specific situation, contact a Guild loan professional.

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