2422 AVE M, GALVESTON, TX 77550

HOME HAS FOLLOWING SMART EQUIPMENT (CAN CONTROL FROM ANYWHERE FROM YOUR CELL PHONE):

- NEST THERMOSTATS FOR DOWNSTAIRS & UPSTAIRS HVAC
- SCHLAGE & AUGUST HOME SMART LOCKS FOR REMOTE LOCK/UNLOCKING.
- RING CAMERAS (3) TOTAL. ONE UP FRONT, TWO OUT BACK.

OTHER FEATURES NOT LISTED ON HOME:

- UPDATED PLUMBING THROUGHOUT HOME
- UPDATED ELECTRICAL THROUGHOUT HOME TO INCLUDE GFCI PLUGS IN ALL WET AREAS INCLUDING OUTSIDE

SHORT TERM RENTAL HIGHLIGHTS:

- AIRBNB 2021 SALES (MAY DECEMBER) 6-1/2 MONTHS = \$32,123.41 Link to Airbnb: https://airbnb.com/h/mayorsbeachescape
 - EARNED SUPERHOST STATUS
- VRBO/EXPEDIA 2021 SALES (MAY DECEMBER) 6-1/2 MONTHS = \$5,832.85
 - Link to VRBO: <u>https://www.vrbo.com/2265727?unitId=2830599</u>
 - EARNED PREMIER HOST
- DIRECTLY FROM FRIENDS/FAMILY, INSTAGRAM & FACEBOOK: \$8,350.00
- TOTAL: \$46,331.26
 - THIS IS FROM ZERO MARKETING EFFORT. WE SIMPLY PUT IT ON THE AIRBNB & VRBO PORTAL AND ALLOW THE ALGORITHM TO WORK ON IT'S OWN.
- PEAK MONTHS & SPECIAL EVENTS NIGHTLY STAY \$500 \$750
- NON PEAK \$300 \$500
- 2022 AIRBNB BOOKINGS AS OF 6/10/22 = \$19,942.00
 - Maintained Super Host status
- 2022 VRBO BOOKINGS AS OF 6/10/22 = \$1,089.00
- 2022 FACEBOOK DIRECT AS OF 6/10/22 = \$3,200.00
- 2022 FRIENDS AND FAMILY AS OF 6/10/22 = \$2,400.00

This is still without any marketing effort. It is simply listed on the websites mentioned above.

OTHER INFO:

- OUR LAWN GUY COMES EVERY 2WKS (WARM MONTHS) OR AS NEEDED. \$40.00 PER CUT. Does a great job and does a lot of extras too.
- OUR CLEANERS CAN BE TRANSFERRED. They do an amazing job.
- INSURANCE COSTS:
 - DWELLING: \$805.02
 - WIND: \$2,007.00
 - FLOOD: \$1,336.00